



**Position Title:** Kitchen & Bath Designer / Sales Person  
**Reports to:** Design Manager  
**Location:** Greenfield / Mequon Showrooms  
**Compensation:** Full Commission, Health, 401K

**Job Summary:**

- Design, estimate and sell Remodeling projects

**Designer / Salesperson Duties:**

- Meet potential clients and gather information about their remodeling project
- Determine budget and time frame of proposed project
- Design, specify materials and estimate projects
- Provide final plans and attend pre-construction appointment with trades people
- Be able to close remodeling projects and meet monthly sales goals
- Communicate with clients, subcontractors, co-workers
- Demonstrate exceptional customer service via written and verbal communication

**Position Requirements:**

- Kitchen and Bathroom remodeling experience
- Ability to travel throughout SE Wisconsin is required for in-home design consultations with clients
- Excellent organizational skills, strong math skills, verbal and written communication skills are essential
- Must be proficient in Kitchen and Bathroom design, using 2020 and/or ProKitchen, MS Office, Excel, Word and Outlook
- Ability to multi-task and manage time well
- 40 hours per week including Saturdays

**The Ideal Candidate will:**

- Understand the sales process and meet monthly sales goals
- Enjoy design and creating unique living spaces
- Self-motivated, goal oriented with clear personal and career goals
- Detail oriented
- Strong math skills

**Additional:**

- Bachelors degree desired
- NKBA Certification and/or NARI Certifications desired but not required as condition of employment

**Submit Resume:**

- Tracy Grosspietsch at [tracyg@abandk.com](mailto:tracyg@abandk.com)

Greenfield Location \* 3636 S. 108<sup>th</sup> St. \* Greenfield, WI 53228 \* Phone: 414-329-1882 \* Fax: 414-329-1686 \* [www.abandk.com](http://www.abandk.com)

Mequon Location \* 11063 N. Port Washington Rd. \* Mequon, WI 53092 \* Phone: 262-241-1882 \* Fax: 262-241-1686